



## CASE STUDY

# Life Sciences Global Corporation

Based on the East Coast

### Background

A Fortune 500 company in the Life Sciences industry desired to transition its calibration from a paper-based to a paperless system. The company recognized that incorporating the right system would increase productivity and enhance the overall operations of the company.

### Objectives

This innovative company has pushed sustainability and saw that moving to a paperless work environment would support these efforts. The company determined that having both quality control and process control was crucial for the business to ensure efficiency and productivity gains. The company established a steering committee to research the best solution to achieve this goal. It was imperative that the chosen technology ensure a smooth transition for workers and management and that the platform enable quality monitoring and process control effectively.

### Solution

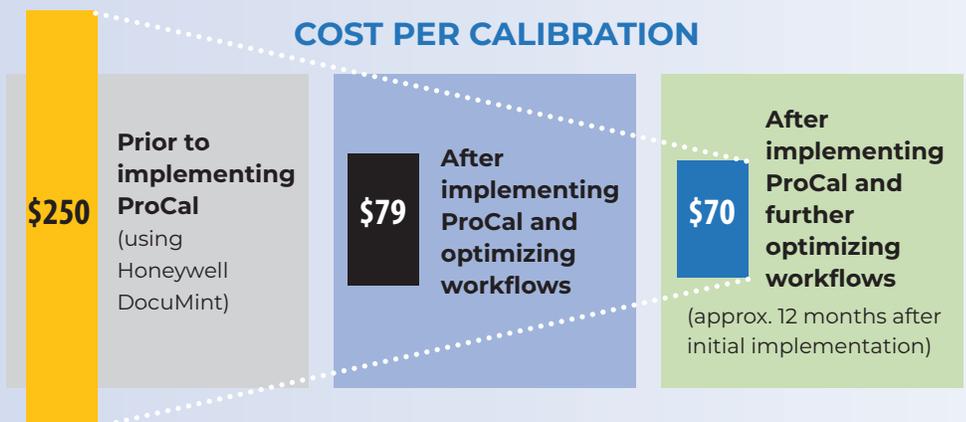
It was determined that Prime Technologies' industry-proven ProCal 21 CFR Part 11 compliant calibration management software would meet the diverse objectives of the company. Recognizing the cultural challenges associated with new user-level workflow, the Prime Technologies team provided a variety of professionally-trained on-boarding support personnel to ensure a successful and seamless transition. Initially, regulatory compliance was a top priority but secondarily, to the astonishment of the client, a significant, almost immediate ROI was also achieved.

*“Once our team saw that using mobile PCs instead of clipboards gave them increased access to information—and actually aided the data entry process — they embraced the new system.*

*The team clearly saw how the new ProCal technology made them more effective.”*

## RESULT

Once the transition was complete, the company reported impressive results when comparing before and after plant operations:



The total number of calibrations performed throughout the year was approximately 30,000. **Each optimized ProCal calibration saved the company \$180, which translated to annual savings of \$5,400,000.**